

## Message Text

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43

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/JPORLANDO

APPROVED BY E0/OCA/CM/LKLIEFORTH

COM/BIC/CAGNE/PBHALE

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R 240833Z APR 76

FM SECSTATE WASHDC

TO AMCONSUL DHAHRAN

UNCLAS STATE 099788

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: VISIT OF PETER L. SUTHERLAND

REF: DHAHRAN 0463

STATE 295849 ORIGINALLY TRANSMITTED 16 DECEMBER 75  
REPEATED BELOW.

SUBJECT: UNIVERSITY OF MAINE NEAR EAST SEMINAR

1. THE UNIVERSITY OF MAINE PLANS TO HOST AN AUGUST 2-6, 1976 CONFERENCE ON DOING BUSINESS IN THE NEAR EAST/NORTH AFRICA WITH PARTICULAR EMPHASIS ON OIL PRODUCING COUNTRIES. ITS PURPOSE WILL BE TO INFORM AMERICAN SCIENTISTS, ENGINEERS AND BUSINESSMEN ON HOW TO BETTER PROMOTE IMPROVED TRADE, INVESTMENT, AND GENERAL BUSINESS RELATIONS WITH THE ARAB COUNTRIES AND IRAN. THE CONFERENCE IS DESIGNED SPECIFICALLY TO EDUCATE AMERICAN BUSINESS EXECUTIVES ABOUT ARAB INSTITUTIONS, GOVERNMENTAL AND PRIVATE. IT IS EXPECTED THAT AS MANY AS 1,000 LEADERS OF AMERICAN INDUSTRY AND FINANCE MIGHT TAKE ADVANTAGE OF THIS OPPORTUNITY FOR IN-DEPTH STUDY OF THE TECHNOLOGICAL AND ECONOMIC REQUIREMENTS OF THE NEAR EAST AND NORTH AFRICAN ARAB STATES.

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2. POST SUGGESTIONS WOULD BE APPRECIATED AS TO NAMES OF LEADING GOVERNMENT OFFICIALS, PROMINENT PRIVATE BUSINESSMEN, AND ACADEMIC PERSONALITIES WHO COULD BE INVITED TO SPEAK, PRESENT PAPER OR LEAD DISCUSSIONS AT THE CONFERENCE, THUS PROVIDING AMERICAN EXECUTIVES IN ATTENDANCE WITH THE "REAL WORLD" ANSWERS TO SELLING THEIR PRODUCTS AND SERVICES.

3. REPLIES WOULD BE APPRECIATED BY JANUARY 1, 1976 SO POSTS INPUT MAY BE PASSED ON TO THE UNIVERSITY OF MAINE.

4. (FOR TEHRAN ONLY): JOHN R. BROWN, JR., CONFERENCE DIRECTOR, WROTE DIRECTLY TO AMBASSADOR HELMS ON DECEMBER 4, 1975 REGARDING THIS CONFERENCE. SISCO

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
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**TAGS:** BEXP, SA  
**To:** DHAHRAN  
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